

# Lebo Madiba – The future lies in harmonious marriage of Al and human creativity



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The notion that Artificial intelligence (AI) will eclipse human creativity and innovation is a popular misconception. In reality, AI should be viewed as a means to an end, a tool that, while powerful, still requires the nuance and insight of human intelligence to deliver impactful results beyond AI it being about creating content and images.



Image supplied. Lebo Madiba, managing director PR Powerhouse says the future of marketing and customer engagement lies in the harmonious marriage of AI and human creativity

# Harmonious blending of innovation, Al, and public relations

As a marketer and a consumer, Checkers Sixty60 is a classic case study exemplifying this synergy.

This innovative brand has adeptly found the sweet spot between public relations (PR), marketing, and innovation, thereby enhancing customer experience and cultivating deep brand love.

As I observe the moves made by Checkers Sixty60, it becomes clear that the future of marketing and customer engagement lies in the harmonious marriage of AI and human creativity.

In the landscape of modern retail, Checkers Sixty60 stands out as a testament to the harmonious blending of innovation, AI, and PR.



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Launched in 2019 by the Shoprite group, Checkers Sixty60 has not only escalated grocery delivery and e-commerce in South Africa but has also set a new standard for how technology and human-centric marketing can create an unparalleled consumer experience.

Checkers Sixty60's promise of delivering groceries within 60 minutes has redefined convenience in the South African retail sector. This innovation wasn't just about speed; it was a comprehensive reimagining of the customer experience.



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#### Tangible benefits for consumers

By integrating cutting-edge technology into its business model, Checkers Sixty60 has shown how embracing digital transformation can lead to tangible benefits for consumers.

#### Al: The bedrock of consumer understanding

At the core of Checkers Sixty60's success is the adept use of AI. Far from the dystopian views of AI as a job usurper, Checkers Sixty60 leverages AI to enhance consumer understanding and engagement. AI, in this context, serves as a powerful tool in analysing consumer behaviour, optimising logistics, and personalising the shopping experience.

This strategic use of Al underlines the potential of technology to not only drive business efficiency but also to deepen customer relationships.

# • PR: Shaping brand perception

Checkers Sixty60's approach to PR is a masterclass in brand storytelling. Beyond conventional advertising, the brand has skilfully used PR to craft a narrative that resonates with modern consumers.

The introduction of themed toys, such as replica delivery bikes and action figures, is a brilliant example of how Checkers Sixty60 has extended its brand presence into daily consumer life.

These initiatives do more than just promote a brand; they create a cultural imprint, endearing Checkers Sixty60 to consumers across various demographics.



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### • The synergy of technology and human experience

The true genius of Checkers Sixty60 lies in its ability to merge technology with the human element of shopping. The brand has harnessed AI not as an end in itself but as a means to deliver a more responsive, empathetic, and efficient shopping experience.

This synergy has not only elevated Checkers Sixty60 in a competitive market but has also set a benchmark for how retail brands can use technology to stay attuned to human needs and preferences.

# A case study in marketing excellence

For all of us in communications, brand and marketing, Checkers Sixty60 offers rich insights into the future of marketing.

It stands as an of how innovative use of technology, when aligned with strong PR and a deep understanding of consumer behaviour, can create a formidable brand presence.



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The future of marketing lies in creating ecosystems where technology, human experience, and brand storytelling coalesce to deliver not just products but memorable consumer experiences.

The future - or is it the present - is one where innovation, AI, and PR intersect to create marketing masterpieces.

It's a future where technology is a force for good, enhancing our understanding of and connection to the consumer and where brands are not just businesses but integral, beloved parts of our daily lives.

#### ABOUT LEBO MADIBA

PR Powerhouse is full service public relations consultancy with specialist practice areas in healthcare, financial services, manufacturing, public affairs and hospitality.

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