

Senior Radio Account Manager

Location:	Johannesburg, Hurlingham
Job level:	Senior
Own transport required:	Yes
Travel requirement:	Occasional
Type:	Permanent
Company:	Torque Media

Torque Media is looking for an exceptional senior radio account manager, work and manage a busy and prominent Advertising Agency portfolio. You should be self-motivated, and disciplined, with the ability to forge and maintain strong client relationships.

We are looking for a team player, who is driven to achieve sales targets, whilst demonstrating strong communication skills. You need to be pro-active, and able to use your own initiative. You should understand the media landscape, and be able to identify opportunities.

You will be required to nurture and maintain strong relationships with your clients, and to be able to offer them solution-based input. You should be a high achiever, and driven by sales targets!

Requirements:

- Minimum three years agency media sales required - Non-negotiable
- An existing agency relationship Network required (proven agency relationships)
- Proven sales track record
- Contactable references
- Own transport is essential. Non-negotiable
- Previous radio knowledge or experience is a plus.

Company Description

Torque Media is a specialist media agency offering turnkey radio solutions. We offer solutions across all radio and TV platforms, specializing in community radio.

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Apply by email

Rachelle Jaques
sales@torquemedias.co.za

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