

Sales Account Executive

Remuneration:	basic plus commission
Location:	Somerset East
Remote work:	Remote work allowed optional
Education level:	Degree
Job level:	Mid
Own transport required:	Yes
Type:	Permanent
Company:	Piehole.TV

New business and sales executive

Piehole.TV creates animated marketing videos for international clients. We live by the following company values:

Have fun

Kickass

Be kind

If these values ring true with you, read on. We need a passionate and results-focussed salesperson to be a part of the company's growth. You will play a crucial role in prospecting, nurturing leads, and closing deals with potential clients.

Responsibilities:

- Responding to sales enquiries
- Making sales calls
- Build and maintain strong relationships with clients
- Quoting and preparing proposals for clients
- Outreach to new potential clients
- Onboarding of clients
- Account management for clients and check-ins during the process

Requirements:

- University degree or diploma
- Proven track record in sales or similar field
- Background in tech or creative field will be a benefit
- Flexibility to work across different time zones, accommodating client meetings and calls as needed
- Demonstrated resilience and adaptability in fast-paced and changing environments

Remuneration package to consist of basic salary plus performance incentive

Please send cover letter and CV to careers@piehole.tv

Company Description

We make animated explainer videos!

Posted on 15 Mar 16:45, Closing date 14 May

Apply by email

Roslynne
careers@piehole.tv

Or apply with your Biz CV

Create your CV once, and thereafter you can apply to this ad and future job ads easily.

Apply

For more, visit: <https://www.bizcommunity.com>